

## Message Text

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43

ACTION EB-11

INFO OCT-01 AF-10 ISO-00 CAB-09 CIAE-00 DODE-00 DOTE-00

INR-11 NSAE-00 RSC-01 FAA-00 DRC-01 /044 W

----- 043563

P R 121145Z AUG 74

FM AMEMBASSY LIBREVILLE

TO SECSTATE WASHDC PRIORITY 5670

INFO USDOC WASHDC

LIMITED OFFICIAL USE LIBREVILLE 1013

E.O. 11652: N/A

TAGS: ETRN, PFOR, GB

SUBJ: CIVIL AVIATION

REF: (A) STATE 172782, (B) COUNTRY/DIGGS LETTER JULY 27, 1974

1. PRIOR TO RECEIPT OF REFTEL ON AUGUST 9, LOCAL CESSNA REPRESENTATIVE (AIR SERVICE DE LIBREVILLE) VISITED EMBASSY SEEKING EXPLANATION WHY EXPORT LICENSES FOR ONE AND TWO-ENGINED CESSNAS NOW APPARENTLY BEING HELD UP "FOR POLITICAL REASONS" BY COMMERCE.
2. CESSNA REP SHOWED EMBOFF COPIES OF TELEXES FROM DENNIS PETERSON, CESSAN AIRCRAFT CO., WICHATA, KANSAS, ON SUBJECT.
3. CESSNA REP STATED THAT AS SALES REPRESENTATIVES FOR CENTRAL AND WEST AFRICA, AIR SERVICE HAD ORDERED LARGE NUMBER OF SINGLE AND TWO-ENGINED PLANES FOR DELIVERY IN 1975 TO BUYERS IN SENEGAL, IVORY COAST, CENTRAL AFRICAN REPUBLIC, GABON AND CONGO, AND HOPED THE MATTER COULD BE SORTED OUT QUICKLY.
4. EMBOFF TOOK NOTE OF PROBLEM AND TOLD CESSNA REP THAT EMBASSY WOULD CABLE WASHINGTON FOR FURTHER DETAILS.
5. AIR SERVICE IS PRIMARILY ENGAGED IN THE IMPORT AND

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SALE OF CESSNA AIRCRAFT. IT HAS AN AFTER-SALES SERVICE

BASED IN LIBREVILLE AND OWNS SEVERAL CESSNA AIRCRAFT AND HELICOPTERS WHICH ARE RENTED TO CLIENTS WITH OR WITHOUT A PILOT AND ARE ALSO USED BY A FLYING SCHOOL COMPANY OPERATES. COMPANY HAS GOOD COMMERCIAL REPUTATION AND IS KNOWN TO BE WELL MANAGED.

6. EMBASSY HAS NO INFORMATION CONCERNING AVIONS HELICOPTERS.

7. EMBASSY UNABLE FULLY EVALUATE CASES NO. 120837 AND 119558 FOR 51 AIRCRAFT. PRESUMEDLY AIRCRAFT ARE FOR ENTIRE SALES AREA WEST AND CENTRAL AFRICA AND NOT FOR GABON ONLY. ALSO CAN POINT OUT (SEE REF LETTER) THAT GABON HAS BEEN FOR NUMBER YEARS LEADER IN FLIGHT ACTIVITY IN FRANCOPHONE AFRICA. FAA REF DUFFY DURING RECENT JULY 30-31 VISIT TO LIBREVILLE POINTED OUT THAT GABON PROBABLY HAS LARGEST PRIVATE AIR FLEET IN ALL OF AFRICA AFTER SOUTH AFRICA.

8. CASE NO. 120836 CESSNA CITATION (JET) SALES TEAM VISITED IN 1973 AND SINCE THEN AIR SERVICE HAS BEEN AGGRESSIVELY PUSHING THIS PLANE. CITATION ADMIRABLY SUITED TO GABON FLYING CONDITIONS.

9. EMBASSY WELCOMES VISIT OF CESSNA REP AND WILL GIVE HIM EVERY FACILITATIVE ASSISTANCE.  
COUNTRYMAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT, EXPORT LICENSES, AIRCRAFT SALES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 12 AUG 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** CollinP0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974LIBREV01013  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740220-0647  
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**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
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**Review Transfer Date:**  
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**Secure:** OPEN  
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**Subject:** CIVIL AVIATION  
**TAGS:** ETRN, PFOR, GB, CESSNA  
**To:** STATE  
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